

## PROPOSAL TABULATION

Integration Services for SCADA  
 Proposal #PUR0116-123  
 January 29, 2016 at 3:00 pm CST

VENDORS		ESCO Automation
Vendor Location		Marion
Line Item	Description	
1	Standard hourly rate, 40 hours/week	
	Controls design - programming	\$100.00
	High level database programming	\$115.00
	Project manager	\$110.00
	Project engineer	\$105.00
	Senior electrical designer	\$95.00
	Electrical designer	\$90.00
	Drafter - AutoCAD	\$75.00
	Panel fabrication	\$55.00
	Administrative support	\$60.00
2	40+ hours M-F and Saturday	
	Controls design - programming	\$200.00
	High level database programming	\$230.00
	Project manager	\$220.00
	Project engineer	\$210.00
	Senior electrical designer	\$190.00
	Electrical designer	\$180.00
	Drafter - AutoCAD	\$150.00
	Panel fabrication	\$110.00
	Administrative support	\$120.00
3	Sundays and Holidays	
	Control design - programming	\$250.00
	High level database programming	\$287.50
	Project manager	\$275.00
	Project engineer	\$262.50
	Senior electrical designer	\$237.50
	Electrical designer	\$225.00
	Drafter - AutoCAD	\$187.50
	Panel fabrication	\$137.50
	Administrative support	\$150.00
4	Lead time for regular service calls	48 hours
5	Lead time for emergency calls	Less than 48 hours
6	Minimum service call charge	3 hour minimum
7	Percent mark-up on material/rental	10%
<b>Signature Page</b>		
1	Do You Accept Credit Card for Payment?	No
2	Quick Pay Discount	No
3	Does Discount Apply to MasterCard?	N/A
4	Subcontractors	Yes
5	Acknowledge Addendum No. 1	Yes
6	Acknowledge Addendum No. 2	Yes